

PROMOTING YOUR PRESENCE: A GUARANTEE OF SUCCESS

2-10 DEC. 2017 - PARIS - PORTE DE VERSAILLES

Early booking offer valid until 28 April 2017

1. COMMUNICATION PACKS AND F-INVITATIONS

Corporate or Business name

Orders for e-invitations and other promotional tools can only be placed by exhibitors. If you are a co-exhibitor the order must come to us from the exhibitor who is hosting you and the invoice will be made out in his name.

TO FIGHT AGAINST UNAUTHORIZED TICKET PEDDLING NAUTIC HAS OPTED TO DIGITALIZE THE INVITATIONS.

PACK 1

CATALOGUE & E-INVITATIONS

- 1/2 page in the official catalogue, print run: 40,000 copies
- 50 e-invitations

Value: € 495 excl. tax

Early booking offer -20% PRICE: € 396 excl. tax

PACK 2 CATALOGUE & E-INVITATIONS

- 1 page in the official catalogue, print run: 40,000 copies
- 100 e-invitations

Value: € 890 excl. tax

Early booking offer -20% PRICE: € 712 excl. tax

PACK 3

BANNER & E-INVITATIONS

- 1 banner on the website except home page (1,500,000 page views and more than 450,000 unique visitors in 2016)
- 150 e-invitations

Value: € 1,835 excl. tax

Early booking offer -20% PRICE: € 1,468 excl. tax

PACK 4

VIDEO & E-INVITATIONS

- One 20-second video on the show information screens
- 200 e-invitations

Value: € 3,280 excl. tax

Early booking offer -20% PRICE: € 2,624 excl. tax

a - THE PACKS*	Quantity	Unit Price excl. tax	TOTAL excl. tax
PACK 1 - Catalogue & 50 e-invitations		€ 396	
PACK 2 - Catalogue & 100 e-invitations		€ 712	
PACK 3 - Banner & e-invitations		€ 1,468	
PACK 4 - Video & e-invitations		€ 2,624	

TOTAL 1a = €	INCL. TAX
VAT 20% = €	
TOTAL 1a = €	excl. tax

b - THE INVITATIONS (1) (2) (3)	Quantity	Unit Price excl. tax	TOTAL excl. tax
□ Pack of 500 e-invitations (1) (2) Promotional price (instead of € 400 excl. tax) limited to only 1 order per file	1	€ 210	
☐ E-invitation for the general public ≤ 500 ☐ E-invitation for the general public (3) > 500 ☐ VIP CARD (each card admits 2 persons) ☐ Additional exhibitor badge (4)		€ 3.90 € 0.80 € 30 € 20	

VAT 10% = €	
TOTAL 1b = €	INCL. TAX

TOTAL 1a+1b = €	INCL. TAX
50% denosit – €	INCI TAX

NAME, SIGNATURE & COMPANY STAMP (PRECEDED BY HANDWRITTEN WORDS "AGREEMENT READ AND APPROVED BY")

MANDATORY





⁽¹⁾ No returns, no exchanges on unused e-invitations.

 $^{^{\}text{\tiny{(2)}}}$ At the end of the show, you will be invoiced \in 3.10 for each e-invitation that your guests have used.

[®] For orders of e-invitations over 500, in addition to this initially invoiced price, you will be charged €3.10 after the show for each invitation that has been used by your guests.

⁽⁴⁾ You are allocated 1 complimentary badge per 5 sqm of exhibition space (minimum 3 badges). To receive these, please put in your request before 10 November (provided that your account has been settled).

 $^{^{\}star}$ These are the prices applied when you provide us with the necessary digital files.

I have read the General Terms and Conditions for the Sale of Promotional Tools, to be found on page 18 of this file, and hereby undertake to respect them fully and unreservedly.



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2. PROMOTIONAL TOOLS

Company or business name

	PRODUCTS	QUANTITY	UNIT PRICE excl. tax	TOTAL excl. tax
WEB TOOLS ®	 ☐ Home Page "Arch" — EXCLUSIVE! Consult us about availability: ☐ for 1 month from April to the end of August ☐ 2 weeks from September to mid-November ☐ 1 week from mid-November to the end of December 		€ 2,500	
	Banner or Medium rectangle - limited to 3 per page in rotation ☐ on Home Page ☐ On the pages under the heading ABOUT THE SHOW* ☐ On the pages under the heading VISIT* ☐ On the pages under the heading EXHIBIT* ☐ On the pages under the heading NEWS* ☐ On the pages under the heading PARTNERS* ☐ On the pages under the heading PRESS* * the headings may undergo changes		€ 1,500 € 1,250 € 1,250 € 1,250 € 1,250 € 1,250 € 1,250	
	☐ Banner on Newsletter to General Public (about 40,000 contacts) ☐ Banner on 1 of the 10 Newsletters to Exhibitors during the show		€ 650 € 650	
	"COUNTDOWN CLOCK" Exclusive ☐ from 1 April to 31 October ☐ from 1 November to 31 December		€ 7,000 € 7,000	
	☐ Designing your banner ☐ Your logo in the list of exhibitor search engine results		Ask us € 250	

	PRODUCTS	QUANTITY	UNIT PRICE excl. tax	TOTAL excl. tax
TO VISITORS	Official Catalogue - 40,000 copies ☐ Inside back cover Exclusive ☐ Inside front cover Exclusive ☐ 1 full page, 4/C ☐ 1 half-page, 4/C ☐ Logo, 4/C, around show plan borders - Maximum 10 advertisers per plan	1	€ 1,950 € 2,050 € 500 € 300 € 250	
DIRECT	Nautic news - 10,000 copies ☐ Back cover Exclusive ☐ Inside front cover Exclusive ☐ Banner at bottom of inside pages (2 spaces)	1 1	€ 2,150 € 1,900 € 1,000	
ITERATURE	Official Show Carrier Bag - 80,000 copies ☐ Your advert, 4/C, on 1 side of bag Exclusive ☐ Your sales literature inserted in the bags		€ 19,800 Quote on demand	
	☐ Pull-out floor plan - Your logo and stand number on your pavillion floor plan and your name in bold on the exhibitor list - Limited to 5 exhibitor logos		€ 300	

[&]quot;Il declare that I have read the General Terms and Conditions for the Sale of Promotional Tools, to be found on page 18 of this file, and hereby undertake to respect them fully and unreservedly.

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MANDATORY

50% deposit = €	INCL. TAX
T0TAL 2 = €	INCL. TAX
VAT 20% = €	
TOTAL 2 = €	 excl. tax







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3. PROMOTION SOLUTIONS

Company or business name	
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	DESCRIPTION	QUANTITY	UNIT PRICE excl. tax	TOTAL excl. tax
ZED S a	Nautic Café - Lounge For hire by the hour - Hours available: 10 am to 7 pm		€ 1,000	
NATI PACE	The Scène Nautic (Main Stage) - Pavilion 1 For hire by the hour, available 10 am to 7 pm - except on Friday 8 Dec. 10 am to 10 pm		€ 1,500	
RS	The Meeting Room - 60 m² capable of seating up to 60 persons. For hire by the hour. ☐ From Saturday 2 December to Thursday 7 December ☐ From Friday 8 to Sunday 10 December		€ 200 € 300	
NG*	Interior Billboard Advertising ☐ Canvas sign, staircase platform Pavilion 1 leading to Pavilion 2 ☐ Canvas sign, escalator 2.2 < > 2.1 Exclusive ☐ Broadcast of your message on the Nautic information screens	1	Quote on demand € 4,100 Quote on demand	
BILLBOARD ADVERTISING*	Sponsorship of plans on floor - Advertising strip Exclusive ☐ Pavilion 1 - 10 ex. ☐ Pavilion 2.1 - 5 ex. ☐ Pavilion 2.2 - 5 ex. ☐ Pavilion 4 - 5 ex. ☐ Your logo on the plan of your pavilion		€ 5,600 € 4,100 € 4,100 € 4,100 € 340	
BILLBOA	Adhesive Advertising ☐ Adhesive advertising on 37 stair risers in Pavilion 1 going toward 2.2 (3.76 m W X 0.16 m H) ☐ Adhesive advertising on glass guard rail escalator landing Pavillon 1 ☐ Adhesive advertising glass sides of escalators Pavillon 1 ☐ Adhesive advertising on doors of the pavilions	1	€ 5,290 Quote on demand Quote on demand Quote on demand Quote on demand	
DISTRIBUTION	Distribution of prospectus & promotional objects - Maximum 3 distribution posts ☐ Weekend Package 3 hours per day - Saturday — Sunday ☐ Weekend slot — Choose time from Saturday through Sunday ☐ Weekday slot — Choose 3-hour time slot from Monday to Friday Choice of 3-hour time slot : ☐ 10am - 1pm ☐ 1pm - 4pm ☐ 4pm - 7pm ☐ 7pm - 10 pm, only Friday 8 th December Please indicate choice of day (to be confirmed subject to availability:/12/2017		€ 5,000 € 3,000 € 2,000	
	Lanyard badge holder with your logo ☐ Exhibitors - 6,000 lanyards ☐ Trade professionals - 6,000 lanyards		€ 5,000 € 5,000	

(1) To confirm availability contact:

Alice LELIÈVRE - alice.lelievre@nauticfestival.com - Tel.: +33 (0)1 44 37 01 44 Mobile:+33 (0)6 16 62 50 69

Names and contact details of the official Nautic caterers

ELIANCE - Tel.: +33 (0)1 57 25 37 37 - www.elior-portedeversailles.com Exhibitors may call on the services of a caterer of their choice for a fee of 10%, provided that there is no mercantile trading carried out in any form whatsoever. To be able to carry out the services requested by you, the caterer whose services you have hired is obliged to contact the VIPARIS concessions department (Service Concessions). They will then provide your caterer with all the information relative to their operation and issue the caterer the required authorisations.

Tel.: +33 (0)1 40 68 22 22 - concessionviparis@viparis.com

The prices shown are based on you providing us with the necessary digital file.

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TOTAL 3 = €	INCL. TAX
50% deposit = €	INCL. TAX

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